

Instructions: To receive AIA CES credit for this course, please fill out this quiz and email it to ces@businessofarchitecture.com. You must get at least 80% right to receive course credit.

Overwhelmed? How to Plan for a Successful Firm Future

Instructor: Rena M. Klein, AIA

1. Rena M. Klein, AIA is the author of what book?

- Financial Management
- AIA Handbook of Professional Practice
- Planning for a Successful Firm Future
- The Architect's Guide to Small Firm Management

2. What kind of thinking helps you create your firm?

- Design Thinking
- Business Planning
- Building Design
- Future Thinking

3. What is the #1 job satisfaction for architects according to Rena's presentation?

- Recognition by peers
- Opportunities to design interesting projects
- Feeling respected and well-liked by co-workers

4. Who does most of the work in an expertise-based firm?

- Partners/Principles
- Interns/Drafters
- Project Managers
- Project Architects

5. What does Rena recommend for projects as a firm grows?

- One Project, One Person
- One Project, One Team
- Two Projects, One Person
- One Project, Two People

Full Name:

AIA Member Number (required):